



BENEFITS OF PLANT HEALTH CLINICS TO FARMERS

# Bigger Harvests in Bangladesh



Md. Harun-Ar-Rashid • Jeffery Bentley • Eric Boa

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CABI • AAS • RDA • SHUSHILAN

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## The Global Plant Clinic

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The GLOBAL PLANT CLINIC (GPC) is an alliance of plant health and agricultural organisations in Latin America, Africa and Asia and is managed by CABI. The GPC helps to establish independent plant health clinics and strengthen plant health systems which link farmers to extension, research, regulation and input suppliers. There are currently over 100 clinics in eleven countries, with expansion to new regions and countries. The GPC trains plant doctors and scientists, introduces quality control systems, monitors impact and does research on plant health services and extension. The GPC alliance maintains vigilance of plant diseases through clinic records backed up by CABI's expert diagnostic service. The aim of the GPC alliance is to create durable plant health services for those who need them most.

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## Contacts

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GLOBAL PLANT CLINIC, CABI

Bakeham Lane, Egham, Surrey TW20 9TY, UK

► [e.boa@cabi.org](mailto:e.boa@cabi.org) ►  
[www.globalplantclinic.org](http://www.globalplantclinic.org)

DR. JEFFERY BENTLEY, CABI ASSOCIATE

Casilla 2695, Cochabamba, Bolivia

► [jefferywbentley@hotmail.com](mailto:jefferywbentley@hotmail.com) ►  
[www.jefferybentley.com](http://www.jefferybentley.com)

MD. HARUN-AR-RASHID

Executive Director, Agricultural Advisory  
Society

House 8/7, Ground Floor, Block B, Lalmatia,  
Dhaka 1207, Bangladesh

► [harunaas@gmail.com](mailto:harunaas@gmail.com)

AKM ZAKARIA

Rural Development Academy

Bogra, Bangladesh

► [zakaria.rda@gmail.com](mailto:zakaria.rda@gmail.com)  
► [www.rda.gov.bd](http://www.rda.gov.bd)

MOSTAFA NURUZZAMAN

Shushilan

Shatkhira, Bangladesh

► [shushilan@shushilan.org](mailto:shushilan@shushilan.org)

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## Acknowledgements

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Md. Harun-Ar-Rashid of AAS led the study, directed by Jeffery Bentley, Eric Boa and Dannie Romney. Alok Kumar Biswas, Nurun Nabi and Monju of AAS conducted the interviews and entered the data. AKM Zakaria and M. M. "Babu" Haque from RDA and Shahriar "Dider" Zaman from Shushilan operated clinics and facilitated the fieldwork. AHM Asadur Rahman from AAS analyzed the data. Paula Kelly managed the GPC programme in Bangladesh from its inception in 2004. The Global Plant Clinic is supported by the UK Department for International Development.

### Front cover

Nobir, a farmer in Natore, shows off the brinjal he grew after consulting with the plant clinic in Moukhara. (The wire passing in front of him is tape, set out to scare birds, another unsolved problem).

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### Acronyms

|      |  |           |  |
|------|--|-----------|--|
| AAS  | Agricultural Advisory Society                    | kg        | Kilogram   |
| BADC | Bangladesh Agricultural Development Corporation  | PC        | Physical capital                                       |
| BLB  | Bacterial leaf blight                            | PRSV      | Papaya ring sport virus                                |
| BSFB | Brinjal shoot and fruit borer                    | RDA       | Rural Development Academy                              |
| CABI | Centre for Agricultural Bioscience International | SE        | Standard Error   |
| CPD  | Community plant doctor                           | Shushilan | "Good Practice"  |
| DAE  | Department of Agricultural Extension             | Sig       | Significant  |
| DFID | Department for International Development         | SPSS      | Statistical Package for Social Science                 |
| FDFI | Flower dropping & fungus infection               | t         | Ton  |
| FDII | Fruit dropping & insect infestation              | tk        | Taka (Bangladeshi currency, about 67 to the US dollar) |
| Fig  | Figure   | TV        | Television   |
| FRD  | Fruit reddening & dropping                       | UK        | United Kingdom   |
| GPC  | Global Plant Clinic                              | YVCMV     | Yellow vein clearing mosaic virus                      |
| ha   | Hectare  |           |  |

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# Impact and Benefits

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Bangladesh was the second country to begin running plant clinics soon after Bolivia took the lead in 2003. The choice of partners has been crucial to the longevity of clinics in both countries. The Global Plant Clinic chose to work with the Agricultural Advisory Society (AAS) in Natore and the Rural Development Academy (RDA) in Bogra because of strong ties with AKM Zakaria and Md. Harun-Ar-Rashid established by Dr Paul Van Mele, then working for CABI. Paula Kelly and Jeffery Bentley made the first contacts and soon after clinics started. Paula Kelly has played a vital role in coordinating partners laying the foundations for the solid progress achieved in Bangladesh.

This study attempts to measure that progress, as seen through a survey of 350 farmers who attended the 18 clinics that operate regularly in Bogra, Natore and Satkhira districts. RDA began three plant clinics in 2004; AAS started 12 clinics slightly later, in 2005; Shushilan was the last organisation to join the plant health services initiative and runs three plant clinics. Though the GPC has contributed training, developed new extension methods and exchanged experiences from other clinic countries, the real advances have been made by Bangladeshi people and institutions, who are proud of the clinics and have assumed ownership of them. I am delighted to see the commitment that RDA, AAS and Shushilan have sustained to clinics.

Pride, ownership and commitment are clear signs of success, but numbers are essential. What to measure? It is not enough to count the farmers who use clinics or the percentage of return users. The diversity of crops and problems consulted are impressive and the dedication of the people who run the clinics inspiring. But we need to know more about concrete benefits and impacts. Was the advice useful? How did farmers benefit? What were the financial gains from adopting recommendations? Are the clinics used by men and women and do they reach the marginalised farmers, too poor to travel and too busy trying to survive? When farmers' lives improve, how much of that gain can we attribute to the clinics? There are other sources of advice and information from which farmers can benefit.

The Bolivia study lacked key data to allow impact to be attributed with statistical certainty to the clinics. This study of Bangladesh has similar limitations. There is no control group to compare clinic users with farmers who relied on other information. We did not do a baseline study in either country; when we started the clinics. We would not have known exactly what to measure. So in Bolivia and Bangladesh we were forced to use farmers' recall as the baseline data. Even so, both studies suggest that farmers reaped major financial benefits by visiting plant health clinics: bigger harvests, higher incomes, less chemicals used. Win, win, win.

Over 36,000 farmers visited the 18 plant clinics, including 14,200 to the 12 AAS clinics in Natore, 4,400 to the three clinics in Satkhira (Shushilan) and 18,000 to the RDA clinics in Bogra. This is an impressive achievement, as is a network of 18 permanent plant clinics established by AAS, RDA and Shushilan to ensure better plant health management services to the farmers in Natore, Bogra and Satkhira districts. There is now a solid foundation to build on, learn from and increase and improve the benefits to many more farmers.

Eric Boa

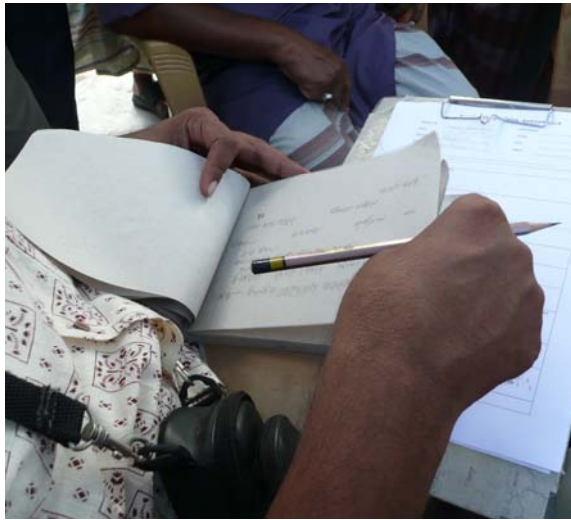
Director, Global Plant Clinic



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## Field work and farming

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- Copying some data from the clinic register onto the survey form before starting the interview



- A one page interview may take 10 or 15 minutes to do



- Spraying less pesticide helps farmers earn a better living



- The ideal brinjal, free of fruit and stem borer

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# Introduction

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Agriculture accounts for about 19% of Bangladesh's gross domestic product and about 10 % of export earnings, but provides 45% of total national employment. About 80% of the 150 million Bangladeshis depend on agriculture for their subsistence. Bangladesh now deems itself to be self-sufficient in food grain production. This is a great accomplishment as food security has long been a major part of national policy. Pest losses vary from 10 to 25% of harvest (depending on the crop, year etc.). Bangladesh is lagging behind in the development of efficient, eco-friendly, plant health management. About 49,000 tons of pesticides are used every year in Bangladesh.

About 75% of Bangladesh's farmland is in rice and the other 25% is planted in over 50 crops, including high value vegetables, fruits and spices which have become much more common since 1985, in response to market demand. But these high value crops are now threatened by rising production costs. Pest and disease losses are increasing for rice and other crops. Farmers are increasingly dependent on the frequent use of highly toxic pesticides. Farmers are concerned about pesticide adulteration by wholesalers and retailers, while using pesticides based on advice from local dealers, leading to pesticide abuse.

The DAE (Department of Agricultural Extension) does minimal monitoring of pesticide use at the field level. Agricultural research institutes have no role in monitoring. The agro-chemical industry has done little or nothing to police itself. Most farmers want to protect their crop with chemicals, partly due to motivation by DAE, BADC (Bangladesh Agricultural Development Corporation,) agricultural research institutes and pesticide companies since the 1960s.

The current low-level of plant protection safety may lead to greater human health risks to consumers and sprayers. Current pesticide use is top-down and gives little consideration to farmers' roles and perceptions. To understand plant health problems, AAS, RDA and Shushilan have established 18 plant clinics in Natore, Bogra and Satkhira districts. This is the first study to review the operations of farmers based on a survey of 350 farmers.

The plant clinic is a centre where investigation and diagnosis of plant health problems can be undertaken and advice on control measure dispensed. It can also provide a base for doing surveys of crop health problems and farmers' needs and as an information centre for extension service providers and farmers. The plant clinic is a new approach for providing effective plant health services on plant health problems to farmers. The approach was introduced for the farmers in Shahjahanpur upazila of Bogra district in 2004, in Baraigram upazila of Natore district by AAS in 2005 and in Kaliganj upazila of Satkhira district in 2006 with funding and technical support from CABI, UK.

## Objectives

- (i) Gather data from plant clinics operated by AAS, RDA and Shushilan and farmers who have used them.
- (ii) Evaluate the performance of the plant clinics.
- (iii) Assess the impact of advice given by plant clinics on client farmers in Natore, Bogra and Satkhira districts.

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# Method

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The study was designed to assess plant clinic operations, performance and impact in Bangladesh. The design and methods were prepared by Dr. Jeffery W. Bentley of the GPC and Harun-Ar-Rashid of AAS, later tested in the field, and shared with relevant staff of involved organizations before finalizing the design and methods.

The study was conducted with 350 respondents at 18 sites within the areas of influence of the 18 plant clinics of Agricultural Advisory Society (AAS), Shushilan and Rural Development Academy (RDA) (Table1 and Fig 1). A few respondents were interviewed twice, for different crops.

## Study team

The study was conducted by Harun-Ar-Rashid, AAS, with staff of AAS, Shushilan and RDA in consultation with Jeffery Bentley, GPC. Field data was collected by Mr. Alok Kumar Biswas, AAS, in collaboration with staff of AAS, Shushilan and RDA. Data were entered and analysed by AHM Asadur Rahman, AAS. The study was conducted from September 2009 to January 2010.

## Questionnaire

Before starting to gather field data, Bentley and Harun-Ar-Rashid wrote a single page questionnaire (Annex 1), based on an earlier one the GPC used in Bolivia (Bentley et al. 2010). Just before starting the questionnaire, the interviewer copied some information from the clinic register: the crop queried, diagnosis and recommendations given from the plant clinic. Then the interviewer asked the farmer how he or she used the diagnosis and recommendations, how much it cost to apply the recommendation, over how much land, the subsequent crop yield, sale price.

If there was extra income, and there usually was, the interviewer asked how the farmer spent it. The interview ended with questions about how the person learned of the clinic in the first place and the first and last times they used the recommendation.

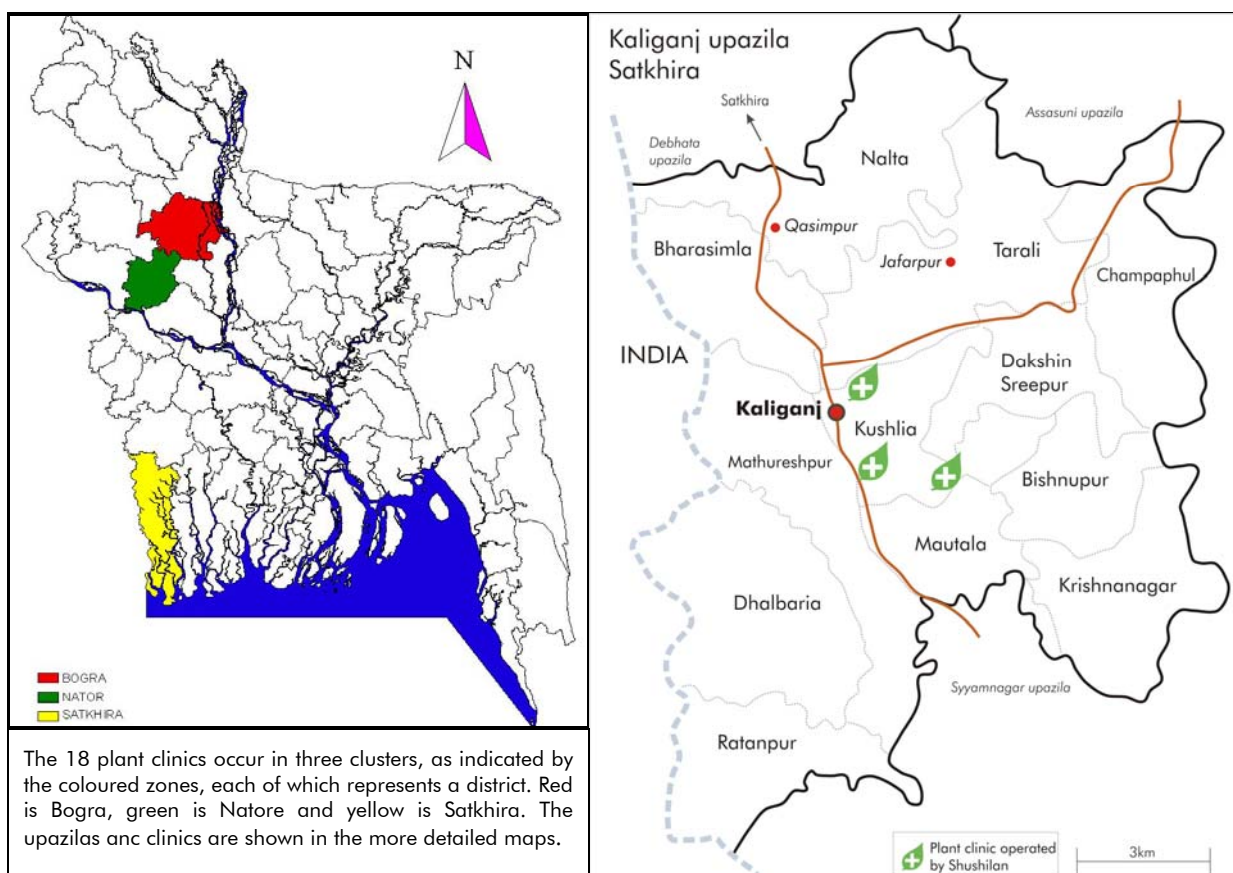
**Field data collection:** 350 farmers were interviewed: 230 from 12 plant clinics in Natore district with AAS, 60 from three Shushilan plant clinics in Satkhira and 60 from three RDA clinics in Bogra. Farmers were selected opportunistically (because they were available to be interviewed, usually in their home village).

**Data Analysis:** Collected data were entered in MS Excel spreadsheet and analyzed using MS Excel and SPSS. Descriptive statistics, mean, proportion and Students T Test were performed as needed to compare before and after adoption of plant health services.

**Table 1 Farmers surveyed**

| PLANT CLINIC                                  | FARMERS    | %           |
|---|------------|-------------|
| AAS ( UPAZILA: BARAIGRAM, DISTRICT: NATORE)   |            |             |
| AHMEDPUR                                      | 25         | 7.1         |
| RAMAGARI                                      | 18         | 5.1         |
| RAYNAVOROT                                    | 10         | 2.9         |
| MERIGACHHI                                    | 18         | 5.1         |
| PERBAGDOB                                     | 10         | 2.9         |
| MOUKHARA                                      | 20         | 5.7         |
| TIRAIL  | 31         | 8.9         |
| CHANDAI                                       | 20         | 5.7         |
| RAJANDROPUR                                   | 18         | 5.1         |
| JONAIL  | 20         | 5.7         |
| PARCOLE                                       | 20         | 5.7         |
| KACHUA  | 20         | 5.7         |
| <b>TOTAL AAS</b>                              | <b>230</b> | <b>65.7</b> |
| SHUSHILAN (UPAZILA: KALIGANJ, DIST: SATKHIRA) |            |             |
| KUSHULIA                                      | 20         | 5.7         |
| KALIKAPUR                                     | 20         | 5.7         |
| ZIRONGACHA                                    | 20         | 5.7         |
| <b>TOTAL SHUSHILAN</b>                        | <b>60</b>  | <b>17.1</b> |
| RDA (UPAZILA: SHAHJAHANPUR, DIST: BOGRA)      |            |             |
| MARIA   | 20         | 5.7         |
| RADHANAGAR                                    | 20         | 5.7         |
| AMRUL   | 20         | 5.7         |
| <b>TOTAL RDA</b>                              | <b>60</b>  | <b>17.1</b> |
| <b>GRAND TOTAL</b>                            | <b>350</b> | <b>100</b>  |

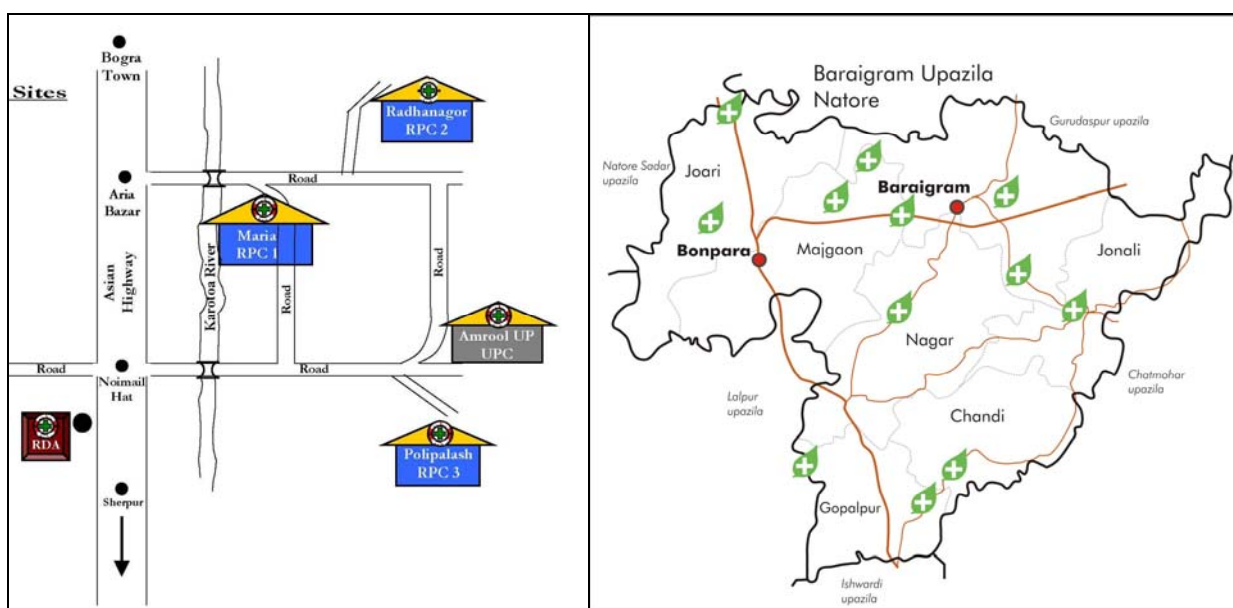
## Location of Plant Clinics in Bangladesh



The **red zone** includes Bogra Sadar upazila and has three regular clinics, shown in blue run by the RURAL DEVELOPMENT ACADEMY (bottom left) plus an occasional fourth clinic held at Amrool Union headquarters and shown in grey. The clinics are sited within an approximate radius of 10-15 kms from RDA. Distances are not to scale.

SHUSHILAN, an NGO, runs three clinics in Kaliganj upazila (bottom right), part of the **yellow zone**. The clinics are located in Kusulia Union. Shushilan is headquartered in Satkhira, to the north.

AAS, an NGO, supports 12 plant clinics in Baraigram upazila, the **green zone**. These clinics occur within an approximate radius of 12 kilometers from the AAS office in Bonpara, at the junction of the N6 and N507 roads (bottom right).





# Profiles of surveyed farmers

## Recommendations

The 350 farmers surveyed received recommendations on 41 crops (31 in Nator, 20 in Satkhira and 21 in Bogra).

Farmers in Natore (AAS) visited the plant clinics with problems on rice, mango, pointed gourd, brinjal, country bean, garlic, sugarcane, litchi and 23 other crops.

Farmers in Satkhira (SHUSHILAN) queried the plant clinics about mango, rice, brinjal, coconut, cucumber, yard long bean, banana, bottle gourd, pointed gourd, cauliflower, potato, red amaranth and eight other crops.

Farmers in Bogra (RDA) brought in problems with brinjal, country bean, pointed gourd, yard long bean, bottle gourd, bitter gourd, guava, jack fruit, rice, cabbage, okra, pomegranate and nine other crops (Table 2).

Rice is the main crop in Bangladesh, so it is not surprising that it tops the list in Nator and comes in second in Shatkira (although it comes in ninth place in Bogra). The main crop is not always the biggest problem.

Brinjal (eggplant) is high on the list of clinic queries, along with other fruits and vegetables.

Even though the three districts are roughly similar geographically, there are big differences between them in terms of crops queried. Mango is important in both Satkhira and Nator, but low on the list in neighbouring Bogra. Bangladesh is changing rapidly. Crops that were important historically, like jute, are now almost missing, replaced by fresh fruits and vegetables to eat and sell. Farmers bring in these crops, because they have pest problems which the farmers hope to solve at the plant clinic.

**Table 2: Crop queries at clinics by 350 surveyed farmers**

| CROP           | AAS        | SHUSHILAN | RDA       | TOTAL      | %          |
|----------------|------------|-----------|-----------|------------|------------|
| RICE           | 43         | 9         | 3         | 55         | 15.7       |
| MANGO          | 30         | 9         | 1         | 40         | 11.4       |
| BRINJAL        | 15         | 7         | 9         | 31         | 8.9        |
| POINTED GOURD  | 18         | 3         | 7         | 28         | 8.0        |
| COUNTRY BEAN   | 15         | 1         | 7         | 23         | 6.6        |
| GARLIC         | 15         | -         | -         | 15         | 4.3        |
| SUGARCANE      | 15         | -         | -         | 15         | 4.3        |
| JACKFRUIT      | 9          | 1         | 3         | 13         | 3.7        |
| LITCHI         | 12         | -         | 1         | 13         | 3.7        |
| YARD LONG BEAN | -          | 4         | 6         | 10         | 2.9        |
| BOTTLE GOURD   | 2          | 3         | 4         | 9          | 3.4        |
| COCONUT        | 5          | 4         | -         | 9          | 2.6        |
| OKRA           | 6          | 1         | 2         | 9          | 2.6        |
| BANANA         | 4          | 3         | 1         | 8          | 2.3        |
| MUNG BEAN      | 8          | -         | -         | 8          | 2.3        |
| BETEL LEAF     | 6          | -         | -         | 6          | 1.7        |
| CHILLI         | 3          | 1         | 1         | 5          | 1.4        |
| CUCUMBER       | -          | 4         | 1         | 5          | 1.4        |
| GUAVA          | 1          | 1         | 3         | 5          | 1.4        |
| JUJUBE         | 5          | -         | -         | 5          | 1.4        |
| POMEGRANATE    | 2          | -         | 2         | 4          | 1.1        |
| BITTER GOURD   | -          | -         | 3         | 3          | 0.9        |
| PAPAYA         | 2          | -         | 1         | 3          | 0.9        |
| RED AMARANTH   | -          | 2         | 1         | 3          | 1.1        |
| SWEET GOURD    | 3          | -         | -         | 3          | 0.9        |
| ASH GOURD      | 1          | -         | 1         | 2          | 0.6        |
| CABBAGE        | -          | -         | 2         | 2          | 0.6        |
| CAULIFLOWER    | -          | 2         | -         | 2          | 0.6        |
| MAIZE          | 2          | -         | -         | 2          | 0.6        |
| POTATO         | -          | 2         | -         | 2          | 0.6        |
| TOMATO         | 1          | -         | 1         | 2          | 0.6        |
| BETEL NUT      | 1          | -         | -         | 1          | 0.3        |
| CARAMBOLA      | 1          | -         | -         | 1          | 0.3        |
| CUSTARD APPLE  | 1          | -         | -         | 1          | 0.3        |
| JUTE           | 1          | -         | -         | 1          | 0.3        |
| KNOLKHOL       | -          | 1         | -         | 1          | 0.3        |
| MUSK MELON     | 1          | -         | -         | 1          | 0.3        |
| ONION          | -          | 1         | -         | 1          | 0.3        |
| PUMMELO        | 1          | -         | -         | 1          | 0.3        |
| TARO           | -          | 1         | -         | 1          | 0.3        |
| TURMERIC       | 1          | -         | -         | 1          | 0.3        |
| <b>TOTAL</b>   | <b>230</b> | <b>60</b> | <b>60</b> | <b>350</b> | <b>100</b> |

## **Types of crops and problems received at clinics**

The 350 surveyed farmers surveyed had consulted the plant clinics for five types of crops: vegetables, fruits, spices, cereals and pulses). They brought in problems mainly for fruits and vegetables. Insects were high on the list, as were unidentified diseases (Table 3)

### **Vegetables**

AAS diagnosed 25 plant health problems on seven vegetable crops in Natore. The most frequent problem was root knot nematode of pointed gourd, followed by brinjal shoot and fruit borer, anthracnose of country bean and insect damage of country bean, insect damage of brinjal, pod borer of country bean and okra YVCMV, red mite of pointed gourd, fruit fly of sweet gourd and root rot of pointed gourd and 15 other health problems (Table 4).

Shushilan diagnosed 23 health problems of 12 vegetable crops: brinjal shoot and fruit borer, fruit fly of bottle gourd and aphids on cucumber and 20 others. RDA diagnosed 27 health problems of 17 vegetable crops: brinjal shoot and fruit borer, fruit fly of cucumber, pod borer of yard long bean, root rot and root knot of pointed gourd, aphids on country bean and 19 others.

The three sets of plant clinics made roughly similar diagnoses. Brinjal shoot and fruit borer is a serious problem and farmers have been using frequent insecticide sprays to try to control it. Farmers are concerned about aphids in several crops. Even though aphids are well-known, cosmopolitan insects, farmers need more information in managing them.

### **Fruit**

AAS diagnosed 40 health problems of 13 fruit crops: die-back of mango, insect damage of mango, die-back and insect damage of litchi and fruit dropping of coconut, fruit dropping of jack fruit, leaf yellowing of banana and insect damage of jack fruit, flower dropping, fruit bearing problems, mango hopper and 29 other health problems.

Shushilan diagnosed 12 problems of five fruit crops: mango hopper, fruit dropping of coconut and inflorescence discoloration of mango and nine other health problems.

RDA diagnosed nine problems of seven fruit crops: white fly of guava, virus disease of jackfruit and seven others (Table 5).

The AAS clinics received a lot more fruit problems, yet their diagnoses look more like symptoms than diagnosed diseases. Shushilan has a shorter list, but it includes more specific diagnoses. The RDA list was short as well and all of the diagnoses were fairly broad. These diagnoses suggest that the clinic staff need more training, and that they need to send more samples to reference laboratories.

### **Spices**

The 18 plant clinics diagnosed 22 plant health problems with four spice crops (19 by AAS and the other three by Shushilan and RDA): garlic was the main spice, with 15 queries (Table 6). As with the vegetables, most of these were also symptom names.

**Table 3 Summary of all plant health problems brought to clinics by 350 surveyed farmers**

| TYPE OF CROP                                     | TYPE OF PROBLEM   | AAS        | SHUSHILAN | RDA       | TOTAL      |
|--|-------------------|------------|-----------|-----------|------------|
| VEGETABLES                                       | Insects and mites | 31         | 23        | 33        | 87         |
|  | Bacteria          | 1          | 0         | 1         | 2          |
|  | Fungus            | 12         | 2         | 6         | 20         |
|  | Nematodes         | 10         | 1         | 2         | 13         |
|  | Physiogenic       | 1          | 1         | 0         | 2          |
|  | Virus             | 6          | 4         | 2         | 12         |
| FRUITS (INCLUDING COCONUT)                       | Insects and mites | 28         | 7         | 6         | 32         |
|  | Fungus            | 33         | 7         | 2         | 42         |
|  | Bacteria          | 1          | 0         | 0         | 1          |
|  | Virus             | 3          | 0         | 3         | 6          |
|  | Physiogenic       | 9          | 4         | 1         | 14         |
| SPICE CROPS                                      | Insect            | 4          | 0         | 1         | 5          |
|  | Fungus            | 4          | 1         | 0         | 5          |
|  | Virus             | 1          | 1         | 0         | 2          |
|  | Physiogenic       | 6          | 0         | 0         | 6          |
|  | Nematodes         | 4          | 0         | 0         | 4          |
| CEREALS & PULSES (RICE, MAIZE & MUNG BEANS)      | Insect            | 29         | 6         | 3         | 38         |
|  | Fungus            | 2          | 0         | 0         | 2          |
|  | Virus             | 1          | 0         | 0         | 1          |
|  | Physiogenic       | 17         | 3         | 0         | 20         |
|  | Nematodes         | 2          | 0         | 0         | 2          |
|  | Weed              | 2          | 0         | 0         | 2          |
| CASH CROPS (BETEL, JUTE, OIL CROPS & SUGAR CANE) | Insect            | 8          | 0         | 0         | 8          |
|  | Fungus            | 15         | 0         | 0         | 15         |
| <b>TOTAL CROPS</b>                               |                   | <b>230</b> | <b>60</b> | <b>60</b> | <b>350</b> |

► Local markets sell a wide variety of agricultural crops



**Table 4 VEGETABLES : plant health problems diagnosed at the plant clinics**

| VEGETABLE    | PROBLEM DIAGNOSED   | TOTAL | VEGETABLE      | PROBLEM DIAGNOSED     | TOTAL |
|--------------|---------------------|-------|----------------|-----------------------|-------|
| ASH GOURD    | Fruit borer         | 2     | MUNG BEAN      | Insect                | 3     |
| BITTER GOURD | Fruit fly           | 1     |                | Aphid                 | 1     |
|              | Fruit rot           | 1     |                | Leaf rolling          | 1     |
|              | Leaf curl           | 1     |                | Pod borer virus       | 2     |
| BOTTLE GOURD | Aphid               | 1     | OKRA           | virus                 | 1     |
|              | Fruit fly           | 2     |                | Beetle                | 1     |
|              | Fruit rot           | 2     |                | Cutworm               | 1     |
|              | Fungus              | 1     |                | Okra YVCMV            | 5     |
|              | Insect              | 1     |                | Pod borer             | 2     |
|              | Leaf curling        | 1     | POINTED GOURD  | Foot rot              | 1     |
|              | Red pumpkin beetle  | 1     |                | Fruit fly             | 3     |
| BRINJAL      | Fruit & shoot borer | 23    |                | Fruit reddens & drops | 1     |
|              | Fruit rot           | 1     |                | Insect                | 3     |
|              | Growth reduction    | 1     |                | Leaf curling          | 1     |
|              | Insect              | 4     |                | Red mite              | 3     |
|              | Root rot            | 1     |                | Root knot             | 12    |
|              | Wilt                | 1     |                | Root rot              | 4     |
| CABBAGE      | Butterfly           | 1     | POTATO         | Late blight           | 1     |
|              | Cutworm             | 1     |                | Wilt                  | 1     |
| CAULIFLOWER  | Aphid               | 1     | RED AMARANTH   | Insect                | 2     |
|              | Insect              | 1     |                | Red mite              | 1     |
| COUNTRY BEAN | Anthracnose         | 5     | SWEET GOURD    | Fruit fly             | 2     |
|              | Aphid               | 3     |                | Leaf deformation      | 1     |
|              | Fungus              | 1     | TARO           | Insect                | 1     |
|              | Insect              | 5     | TOMATO         | Early blight          | 1     |
|              | Mite                | 1     |                | Leaf curl             | 1     |
|              | Pod borer           | 8     | YARD LONG BEAN | Aphid                 | 1     |
| CUCUMBER     | Aphid               | 2     |                | Caterpillar           | 2     |
|              | Fruit fly           | 1     |                | Fungus                | 1     |
|              | Insect              | 1     |                | Leaf curling          | 1     |
|              | Virus               | 1     |                | Pod borer             | 4     |
| KNOLKHOL     | Reduced growth      | 1     |                | Virus                 | 1     |

► ‘Shoot tip decline of garlic looks like an abiotic problem but it could also be a disease. Clinics help farmers find the answer and the solution.



**Table 5 FRUIT: plant health problems diagnosed at the plant clinics**

| FRUIT         | PROBLEM DIAGNOSED              | TOTAL | FRUIT       | PROBLEM DIAGNOSED           | TOTAL |
|---------------|--------------------------------|-------|-------------|-----------------------------|-------|
| BANANA        | Beetle                         | 2     |             | Leaf blight                 | 1     |
|               | Foot rot                       | 1     |             | Leaf curling                | 1     |
|               | Insect                         | 1     |             | Mites                       | 1     |
|               | Leaf yellowing                 | 2     |             | Red mite                    | 1     |
|               | Sigatoka                       | 2     | MANGO       | Anthracnose                 | 1     |
| CARAMBOLA     | Fruit drop & insect            | 1     |             | Die-back                    | 16    |
| COCONUT       | Anthracnose                    | 1     |             | Flower dropping             | 2     |
|               | Boron deficiency               | 1     |             | Flowering problem           | 1     |
|               | Fruit dropping                 | 7     |             | Fruit bearing problem       | 2     |
| CUSTARD APPLE | Fruit borer                    | 1     |             | Fruit rot                   | 1     |
| GUAVA         | Mealy bug                      | 1     |             | Inflorescence discoloration | 2     |
|               | Powdery mildew                 | 1     |             | Insect                      | 4     |
|               | Whitefly                       | 3     |             | Lack of vigour              | 1     |
| JACKFRUIT     | Ants                           | 1     |             | Leaf hopper                 | 1     |
|               | Charcoal rot                   | 1     |             | Defoliator                  | 1     |
|               | Fruit borer                    | 1     |             | Fruit fly                   | 1     |
|               | Fruit cracking                 | 1     |             | Hopper                      | 5     |
|               | Fruit dropping                 | 3     |             | Nutrient deficiency         | 1     |
|               | Fungus                         | 1     |             | Stem-end rot                | 1     |
|               | Insect                         | 2     | MUSK MELON  | Leaf curling                | 1     |
|               | Rhizopus rot                   | 1     | PAPAYA      | Foot rot                    | 1     |
|               | Virus                          | 2     |             | PRSV-p                      | 1     |
| JUJUBE        | Die-back                       | 1     |             | Virus                       | 1     |
|               | Flower dropping                | 1     | POMEGRANATE | Flower & fruit drop         | 1     |
|               | Flower drop & fungus infection | 1     |             | Fruit fly                   | 1     |
|               | Insect                         | 1     |             | Fruit rot                   | 1     |
|               | Leaf rust                      | 1     |             | Insect                      | 1     |
| LITCHI        | BLB & sulphur deficiency       | 1     | PUMMELO     | Insect                      | 1     |
|               | Die-back                       | 4     |             |                             |       |
|               | Insect                         | 4     |             |                             |       |

**Table 6 SPICE CROPS: plant health problem diagnosed by the plant clinics**

| CROP   | PROBLEM DIAGNOSED* | TOTAL | CROP         | PROBLEM DIAGNOSED*           | TOTAL     |
|--------|--------------------|-------|--------------|------------------------------|-----------|
| CHILLI | Insect infestation | 2     |              | Seed-borne disease           | 1         |
|        | Leaf curling       | 2     |              | Seedlings weakening          | 9         |
|        | Leaf yellowing     | 1     | ONION        | Leaf curling                 | 1         |
| GARLIC | Borer              | 2     | TURMERIC     | Leaf spot                    | 1         |
|        | Clove splitting    | 1     | <b>TOTAL</b> | <b>11 Problems (4 Crops)</b> | <b>22</b> |
|        | Purple blotch      | 1     |              |                              |           |
|        | Root rot           | 1     |              |                              |           |

\*19 of the 22 problems were submitted to AAS clinics, 2 to Shushilan and one to RDA



## Cereal

The plant clinics diagnosed 57 plant health problems with two cereal crops (rice and maize); 45 problems were diagnosed by AAS, by Shushilan and 3 by RDA. The most common diagnosis was rice stem borer (22) followed by zinc deficiency (12). AAS found the most zinc deficiency (83%) followed by Shushilan (17%). This might be due to serious zinc deficiency in the soil of Natore district (Table 7).

Stemborer is the big problem with rice. We were interested that farmers brought it in at all, since the stemborer is a large, endemic insect. In Nicaragua farmers rarely came to the clinic with fall armyworm (the large endemic pest of maize, the local staple food (Danielsen et al 2006)). Like farmers in Bolivia who are still worried about Andean potato weevils (Bentley et al 2010), Bangladeshi farmers are aching for a cure for the stemborer in rice.

Shushilan started as a soils lab. In this sample, they diagnosed of two soil problems, which may be common problems in Shatkira, or it may reflect Shushilan's expertise with soils. The AAS diagnoses again include a lot of symptoms.

**Table 7 CEREALS : plant health problems diagnosed by the plant clinics**

| CROP         | PROBLEM DIAGNOSED*           | AAS       | SHUSHILAN | RDA      | TOTAL     |
|--------------|------------------------------|-----------|-----------|----------|-----------|
| RICE         | Blast                        | 1         | -         | -        | 1         |
|              | Brown plant hopper           | 3         | -         | -        | 3         |
|              | Dwarfing                     | 1         | -         | -        | 1         |
|              | Foot rot                     | 1         | -         | -        | 1         |
|              | Rusty leaf yellowing         | 1         | -         | -        | 1         |
|              | Nutrient deficiency          | 1         | -         | -        | 1         |
|              | Reduced growth               | 1         | -         | -        | 1         |
|              | Young leaf yellowing         | 4         | -         | -        | 4         |
|              | Ear cutting caterpillar      | 1         | -         | -        | 1         |
|              | Rice stem borer              | 2         | -         | -        | 2         |
|              | Rice stem bug                | 1         | -         | -        | 1         |
|              | Salinity problem             | -         | 1         | -        | 1         |
|              | Stem borer                   | 13        | 6         | 3        | 22        |
|              | Weed                         | 2         | -         | -        | 2         |
|              | White tip                    | 1         | -         | -        | 1         |
|              | Zinc deficiency              | 10        | 2         | -        | 12        |
| MAIZE        | Insect                       | 2         | -         | -        | 2         |
| <b>TOTAL</b> | <b>17 problems (2 crops)</b> | <b>45</b> | <b>9</b>  | <b>3</b> | <b>57</b> |

\*45 of the 57 problems were fielded by AAS clinics, 9 by Shushilan & 3 by RDA

## Causal agents

AAS diagnosed seven causal agents in 61 samples of vegetables with 23 health problems, especially insect damage, fungal infections, nematodes, virus, mites and bacterial infection and physiogenic problems.

Shushilan diagnosed six causal agents in 31 samples of vegetables with 14 plant health problems, especially insect damage, virus infection, fungal infection, and mites, nematodes and physiogenic problems. RDA diagnosed six causal agents in 44 samples of vegetables with 21 plant health problems, especially insect damage, fungal disease, nematode, virus, mites, and bacterial infection (Table 8).

**Table 8 Causal agents diagnosed in vegetables**

| CAUSAL AGENT | PROBLEM DIAGNOSED           | TOTAL | CAUSAL AGENT | PROBLEM DIAGNOSED             | TOTAL |
|--------------|-----------------------------|-------|--------------|-------------------------------|-------|
| BACTERIA     | Root rot of brinjal         | 1     |              | Fruit borer                   | 2     |
|              | Wilt of pointed gourd       | 1     |              | Fruit fly                     | 8     |
| FUNGUS       | Anthracnose                 | 5     |              | Fruit rot                     | 1     |
|              | Early blight                | 1     |              | Insect                        | 17    |
|              | Foot rot                    | 1     |              | Pod borer                     | 12    |
|              | Fruit rot                   | 3     |              | Red pumpkin beetle            | 1     |
|              | Fungus                      | 3     |              | Stem borer                    | 4     |
|              | Growth reduction            | 1     | MITES        | Red mite                      | 5     |
|              | Late blight                 | 1     | NEMATODE     | Fruit reddens & drops         | 1     |
|              | Root rot                    | 4     |              | Root knot                     | 12    |
|              | Wilt of potato              | 1     | PHYSIOGENIC  | Leaf deformation              | 1     |
| INSECT       | Aphid                       | 8     |              | Reduced growth                | 1     |
|              | Beetle                      | 1     | VIRUS        | Leaf curl                     | 5     |
|              | Borer                       | 1     |              | Mosaic virus                  | 1     |
|              | Brinjal fruit & shoot borer | 21    |              | Okra leaf yellowing           | 2     |
|              | Butter fly                  | 1     |              | Okra yellow vein clear mosaic | 1     |
|              | Caterpillar                 | 3     |              | Virus                         | 3     |
|              | Cutworm                     | 2     |              |                               |       |

**Causal agents diagnosed by crop**

Most of the 350 diagnosed plant health problems were with insect damage (172) followed by fungal infection (84), physiological problems (42), virus (21), nematodes (19), mites (7), bacteria (3), and weeds (2) (Table 9).

The problems are about evenly split between insects and diseases, but there are few weeds. Of course weeds are a problem. Farmers simply do not bring weeds in, because the farmers already know the weeds in their area. As vascular plants, weeds are bigger than insects and disease symptoms (plus weeds stay still). So weeds are easier to observe, making them easier for farmers to identify. The question is, why do farmers bring in stemborers, but not weeds?

Perhaps farmers are unaware that the clinic may have recommendations for weeds. Farmers may simply be resigned to doing tedious hand weeding. The clinic is just one part of a plant health system. Farmers will not refer all problems to it. Others, like weeds, still need research and extension.

**Table 9 Causal agents diagnosed at plant clinics**

| CAUSAL AGENT | AAS        | SHUSHILAN | RDA       | TOTAL      |
|--------------|------------|-----------|-----------|------------|
| Bacteria     | 2          | -         | 1         | 3          |
| Fungus       | 66         | 10        | 8         | 84         |
| Insect       | 96         | 35        | 41        | 172        |
| Mites        | 4          | 1         | 2         | 7          |
| Nematode     | 16         | 1         | 2         | 19         |
| Physiogenic  | 33         | 8         | 1         | 42         |
| Virus        | 11         | 5         | 5         | 21         |
| Weed         | 2          | -         | -         | 2          |
| <b>TOTAL</b> | <b>230</b> | <b>60</b> | <b>60</b> | <b>350</b> |

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# Results

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This section describes how well farmers remembered the recommendations they received at the clinic, and whether they adopted the recommendations. Next we discuss how the recommendations helped them save money on plant protection costs, and increase their harvests. We calculate extra income and discuss how farmers spent their earnings.

## Remembering recommendations

To understand how well the farmers remembered the plant clinic recommendations, the survey team asked farmers what the clinic had recommended, compared this answer with the clinic register and classified each farmer as: remembers nothing, remembers a little and remembers well. Most of the farmers (96.00%) remembered the recommendation well (Table 10).

**Table 10 How well respondents remembered the plant clinic recommendations**

|                   | AAS |      | SHUSHILAN |      | RDA |      | TOTAL | %    |
|-------------------|-----|------|-----------|------|-----|------|-------|------|
|                   | #   | %    | #         | %    | #   | %    | #     |      |
| REMEMBER NOTHING  | 5   | 2.2  | 4         | 6.7  | 1   | 1.7  | 10    | 2.9  |
| REMEMBER A LITTLE | 3   | 1.3  | 1         | 1.7  | 0   | 0    | 4     | 1.1  |
| REMEMBER THE MOST | 222 | 96.5 | 55        | 91.6 | 59  | 98.3 | 336   | 96.0 |
| TOTAL             | 230 | 100  | 60        | 100  | 60  | 100  | 350   | 100  |

## Adoption of plant clinic recommendations

The team asked farmers what they did after receiving the recommendation, and compared their answer to the recommendation written in the clinic register, to decide if the farmer had adopted the recommendation or not (and most had) (Table 11).

**Table 11 Adoption of plant clinic recommendations by the farmers**

|                              | AAS |      | SHUSHILAN |      | RDA |      | TOTAL | %    |
|------------------------------|-----|------|-----------|------|-----|------|-------|------|
|                              |     | %    |           | %    |     | %    |       |      |
| NO ADOPTION                  | 7   | 3.0  | 4         | 6.7  | 1   | 1.7  | 12    | 3.4  |
| PARTIAL ADOPTION             | 4   | 1.7  | 1         | 1.7  | 0   | 0    | 5     | 1.4  |
| FULL OR NEARLY FULL ADOPTION | 219 | 95.2 | 55        | 91.7 | 59  | 98.3 | 333   | 95.1 |
| TOTAL RESPONDENTS            | 230 | 100  | 60        | 100  | 60  | 100  | 350   | 100  |

## Cost for crop protection

The study team asked farmers how much money they spent on plant protection. With few exceptions, the costs decreased significantly after adopting plant clinic recommendations, by an average of Tk. 1160 per hectare (\$17, or 13.74%). The highest cost reduction was with RDA (Tk. 1412/ha, \$21) followed by AAS (Tk. 1321/ha, \$20) and Shushilan (tk. 291/ha, \$4) (Table 12).

**Table 12 Average cost for crop protection before and after adopting the plant clinic recommendations**

| PLANT CLINIC     | CROP PROTECTION COST (TK/HA) |             | MEAN DIFFERENCE | % CHANGE   | T-STATISTIC | SIG.          |
|------------------|------------------------------|-------------|-----------------|------------|-------------|---------------|
|                  | BEFORE                       | AFTER       |                 |            |             |               |
| AHMEDPUR         | 10620                        | 8689        | -1932           | -18        | -4          | 0.0003        |
| RAMAGARI         | 10087                        | 9172        | -915            | -9         | -2          | 0.1320        |
| RAYNAVOROT       | 2717                         | 3942        | 1225            | 45         | 2           | 0.1242        |
| MERIGACHHI       | 7392                         | 6483        | -909            | -12        | -3          | 0.0088        |
| PERBAGDOB        | 4129                         | 3276        | -853            | -21        | -7          | 0.0001        |
| MOUKHARA         | 18305                        | 14516       | -3790           | -21        | -2          | 0.0351        |
| TIRAIL           | 6904                         | 6074        | -830            | -12        | -3          | 0.0060        |
| CHANDI           | 10622                        | 7937        | -2685           | -25        | -1          | 0.2234        |
| RAJANDROPUR      | 9975                         | 9819        | -156            | -2         | 0           | 0.8114        |
| JONAIL           | 11991                        | 9020        | -2972           | -25        | -1          | 0.1836        |
| PARCOLE          | 3925                         | 3379        | -546            | -14        | -3          | 0.0159        |
| KACHUA           | 4313                         | 4406        | 93              | 2          | 0           | 0.8655        |
| <b>AAS</b>       | <b>8806</b>                  | <b>7484</b> | <b>-1321</b>    | <b>-15</b> | <b>-4</b>   | <b>0.0001</b> |
| KUSHULIA         | 5494                         | 4993        | -501            | -9         | -2          | 0.1434        |
| KALIKAPUR        | 8418                         | 8049        | -369            | -4         | -1          | 0.3715        |
| ZIRONGACHHA      | 6221                         | 6218        | -4              | 0          | 0           | 0.9936        |
| <b>SHUSHILAN</b> | <b>6711</b>                  | <b>6420</b> | <b>-291</b>     | <b>-4</b>  | <b>-1</b>   | <b>0.2041</b> |
| MARIA            | 8485                         | 7044        | -1442           | -17        | -1          | 0.2303        |
| RADHANAGAR       | 8011                         | 8435        | 425             | 5.         | 0           | 0.6728        |
| AMRUL            | 9853                         | 6633        | -3219           | -33        | -2          | 0.0515        |
| <b>RDA</b>       | <b>8783</b>                  | <b>7371</b> | <b>-1412</b>    | <b>-16</b> | <b>-2</b>   | <b>0.0607</b> |
| <b>TOTAL</b>     | <b>8443</b>                  | <b>7282</b> | <b>-1160</b>    | <b>-14</b> | <b>-4</b>   | <b>0.0001</b> |

► Pheromone traps are effective and reduce the need to buy expensive pesticides. This is one of several IPM technologies recommended by clinics, saving farmers money.



### Area under crop protection

The study team asked farmers how much land they devoted to the crop they had consulted at the plant clinics. The idea was that if farmers came to the clinic with a problem on Crop X, and later planted more land to that crop, it was a sign that the farmer now felt more confident in managing it. After farmers went to the clinic for a crop, they tended to plant more of it. Average land area planted in the queried crop increased by about 3.5 decimals (160 square meters) per family (6.27%) (Table 13).

**Table 13 Average area devoted to queried crop before and after visiting the plant clinic**

| PLANT CLINIC     | CROP PROTECTION AREA<br>(DECIMAL*/FARMER) |             | MEAN<br>DIFFERENCE | % INCREASE  | T-STATISTIC  | SIG.         |
|------------------|---|-------------|--------------------|-------------|--------------|--------------|
|                  | BEFORE                                    | AFTER       |                    |             |              |              |
| AHMEDPUR         | 31.3                                      | 32.8        | 1.4                | 4.6         | 1.244        | 0.226        |
| RAMAGARI         | 45.3                                      | 45.6        | 0.2                | 0.5         | 1.000        | 0.331        |
| RAYNAVOROT       | 39.7                                      | 39.7        | -                  | -           | -            | -            |
| MERIGACHHI       | 236.5                                     | 240.6       | 4.1                | 1.7         | 1.368        | 0.189        |
| PERBAGDOB        | 36.8                                      | 38.0        | 1.2                | 3.3         | 1.000        | 0.343        |
| MOUKHARA         | 89.0                                      | 92.7        | 3.7                | 4.1         | 2.111        | 0.048        |
| TIRAIL           | 89.9                                      | 106.9       | 17.0               | 19.0        | 1.455        | 0.156        |
| CHANDI           | 37.8                                      | 42.6        | 4.8                | 12.7        | 1.876        | 0.076        |
| RAJANDROPUR      | 32.5                                      | 32.5        | -                  | -           | -            | -            |
| JONAIL           | 90.5                                      | 99.5        | 9.0                | 10.0        | 1.715        | 0.103        |
| PARCOLE          | 54.8                                      | 54.8        | -                  | -           | -            | -            |
| KACHUA           | 74.7                                      | 75.2        | 0.5                | 0.7         | 1.000        | 0.330        |
| <b>AAS</b>       | <b>73.6</b>                               | <b>78.0</b> | <b>4.4</b>         | <b>6.0</b>  | <b>2.588</b> | <b>0.010</b> |
| KUSHULIA         | 38.8                                      | 39.7        | 0.9                | 2.3         | 1.000        | 0.330        |
| KALIKAPUR        | 22.8                                      | 24.1        | 1.3                | 5.7         | 1.412        | 0.174        |
| ZIRONGACHHA      | 24.4                                      | 25.1        | 0.7                | 2.9         | 1.000        | 0.330        |
| <b>SHUSHILAN</b> | <b>28.6</b>                               | <b>29.6</b> | <b>1.0</b>         | <b>3.4</b>  | <b>2.229</b> | <b>0.030</b> |
| MARIA            | 13.4                                      | 14.7        | 1.4                | 10.1        | 2.204        | 0.040        |
| RADHANAGAR       | 9.7                                       | 9.8         | 0.1                | 1.0         | 1.000        | 0.330        |
| AMRUL            | 21.6                                      | 27.8        | 6.3                | 29.0        | 1.268        | 0.220        |
| <b>RDA</b>       | <b>14.9</b>                               | <b>17.4</b> | <b>2.6</b>         | <b>17.3</b> | <b>1.542</b> | <b>0.128</b> |
| <b>TOTAL</b>     | <b>55.8</b>                               | <b>59.3</b> | <b>3.5</b>         | <b>6.3</b>  | <b>3.023</b> | <b>0.003</b> |

\*a decimal is one hundredth of an acre, i.e. 40 square meters



## Crop Yield

Average yield increased significantly with very few exceptions after farmers adopted plant clinic recommendations, by about 1.43 tons per ha. Farmers visiting the RDA clinics had the highest average crop yield increase (2.41 t/ha) followed by AAS (1.24 t/ha) and Shushilan (1.15 t/ha) (Table 14).

**Table 14 Average crop yield (t/ha) before and after adopting plant clinic recommendations**

| PLANT CLINIC     | CROP YIELD (T/HA) |           | MEAN DIFFERENCE | % INCREASE  | T-STATISTIC  | SIG.          |
|------------------|-------------------|-----------|-----------------|-------------|--------------|---------------|
|                  | BEFORE            | AFTER     |                 |             |              |               |
| AHMEDPUR         | 24                | 26        | 2               | 6.8         | 5.402        | 0.0000        |
| RAMAGARI         | 26                | 28        | 1               | 5.2         | 2.183        | 0.0434        |
| RAYNAVOROT       | 9                 | 10        | 1               | 8.9         | 2.222        | 0.0534        |
| MERIGACHHI       | 48                | 49        | 1               | 2.8         | 5.129        | 0.0001        |
| PERBAGDOB        | 15                | 16        | 1               | 7.1         | 1.895        | 0.0906        |
| MOUKHARA         | 15                | 17        | 2               | 13.7        | 3.317        | 0.0036        |
| TIRAIL           | 11                | 11        | 1               | 7.6         | 2.643        | 0.0129        |
| CHANDI           | 14                | 15        | 1               | 8.5         | 1.478        | 0.1559        |
| RAJANDROPUR      | 13                | 15        | 2               | 12.2        | 2.834        | 0.0114        |
| JONAIL           | 10                | 12        | 1               | 13.8        | 1.611        | 0.1236        |
| PARCOLE          | 8                 | 9         | 1               | 11.3        | 1.435        | 0.1676        |
| KACHUA           | 15                | 15        | 1               | 4.7         | 1.636        | 0.1183        |
| <b>AAS</b>       | <b>18</b>         | <b>18</b> | <b>1</b>        | <b>7.2</b>  | <b>7.733</b> | <b>0.0000</b> |
| KUSHULIA         | 10                | 11        | 1               | 7.6         | 2.723        | 0.0135        |
| KALIKAPUR        | 14                | 15        | 2               | 12.2        | 3.206        | 0.0046        |
| ZIRONGACHHA      | 8                 | 9         | 1               | 12.9        | 4.708        | 0.0002        |
| <b>SHUSHILAN</b> | <b>11</b>         | <b>12</b> | <b>1</b>        | <b>10.9</b> | <b>5.445</b> | <b>0.0000</b> |
| MARIA            | 12                | 17        | 5               | 43.9        | 1.549        | 0.1378        |
| RADHANAGAR       | 14                | 15        | 1               | 10.7        | 3.330        | 0.0035        |
| AMRUL            | 13                | 13        | 1               | 4.7         | 0.843        | 0.4096        |
| <b>RDA</b>       | <b>13</b>         | <b>15</b> | <b>2</b>        | <b>18.8</b> | <b>2.093</b> | <b>0.0407</b> |
| <b>TOTAL</b>     | <b>15</b>         | <b>17</b> | <b>1</b>        | <b>9.3</b>  | <b>6.292</b> | <b>0.0000</b> |

► *Dramatic increases in yields of valuable crops such as tomatoes can be achieved with simple advice on better agronomy and effective plant health management.*



## Price of crop products

The average price of crop products increased significantly after adopting plant clinic recommendations, mostly because of increases in market prices. The average increase for all crops was Tk. 5/kg (22.1%). Farmers at AAS clinics had the highest average crop price increases (Tk. 5.63/kg) followed by RDA (Tk. 4.40/kg) and Shushilan (Tk. 3.31/kg) (Table 15).

**Table 15 Average farm gate prices for all crops before and after adopting recommendations**

| PLANT CLINIC     | CROP PRODUCTS PRICE (TK/KG) |           | MEAN DIFFERENCE | % INCREASE | T-STATISTIC   | SIG.         |
|------------------|-----------------------------|-----------|-----------------|------------|---------------|--------------|
|                  | BEFORE                      | AFTER     |                 |            |               |              |
| AHMEDPUR         | 13                          | 18        | 5               | 38         | 6.008         | 0.000        |
| RAMAGARI         | 24                          | 32        | 8               | 33         | 6.518         | 0.000        |
| RAYNAVOROT       | 32                          | 37        | 5               | 17         | 2.657         | 0.026        |
| MERIGACHHI       | 4                           | 7         | 3               | 58         | 1.556         | 0.138        |
| PERBAGDOB        | 21                          | 28        | 7               | 31         | 4.216         | 0.002        |
| MOUKHARA         | 18                          | 20        | 2               | 11         | 2.545         | 0.020        |
| TIRAIL           | 25                          | 30        | 5               | 19         | 2.554         | 0.016        |
| CHANDI           | 38                          | 44        | 6               | 16         | 4.018         | 0.001        |
| RAJANDROPUR      | 29                          | 35        | 6               | 21         | 3.337         | 0.004        |
| JONAIL           | 50                          | 55        | 5               | 10         | 4.152         | 0.001        |
| PARCOLE          | 41                          | 53        | 12              | 30         | 4.707         | 0.000        |
| KACHUA           | 20                          | 25        | 5               | 22         | 4.985         | 0.000        |
| <b>AAS</b>       | <b>26</b>                   | <b>32</b> | <b>6</b>        | <b>21</b>  | <b>11.459</b> | <b>0.000</b> |
| KUSHULIA         | 16                          | 19        | 3               | 20         | 6.366         | 0.000        |
| KALIKAPUR        | 14                          | 17        | 3               | 22         | 4.392         | 0.000        |
| ZIRONGACHHA      | 19                          | 23        | 4               | 19         | 5.352         | 0.000        |
| <b>SHUSHILAN</b> | <b>16</b>                   | <b>19</b> | <b>3</b>        | <b>20</b>  | <b>9.123</b>  | <b>0.000</b> |
| MARIA            | 16                          | 20        | 5               | 29         | 5.370         | 0.000        |
| RADHANAGAR       | 16                          | 20        | 4               | 27         | 4.375         | 0.000        |
| AMRUL            | 16                          | 21        | 5               | 28         | 4.025         | 0.001        |
| <b>RDA</b>       | <b>16</b>                   | <b>20</b> | <b>4</b>        | <b>28</b>  | <b>7.928</b>  | <b>0.000</b> |
| <b>TOTAL</b>     | <b>23</b>                   | <b>28</b> | <b>5</b>        | <b>22</b>  | <b>14.546</b> | <b>0.000</b> |

► Prices fluctuate because of availability and demand for agricultural products but also because of quality of goods on sale.



## Farmers' gross income

The study team estimated the average gross income of the farmers surveyed after adopting plant clinic recommendations. Farmers' average gross income increased significantly, on average by about Tk. 93,942 per hectare (\$1,402, or 37.5%). Farmers who visited AAS clinics enjoyed the highest increase (Tk. 108,151/ha, \$1,614) followed by RDA (Tk. 76,346/ha, \$1,139) and Shushilan (Tk. 57,069/ha, \$852) (Table 16). Unfortunately, as we see in the next section, the AAS farmers have the most land, and the Shushilan farmers the least, so the poorest farmers increased their per hectare earnings the least.

**Table 16 Farmers' average gross income (Tk/ha) before and after adopting plant clinic recommendations**

| PLANT CLINIC     | GROSS INCOME (TK/HA) |               | MEAN DIFFERENCE | % INCREASE | T-STATISTIC  | SIG.          |
|------------------|----------------------|---------------|-----------------|------------|--------------|---------------|
|                  | BEFORE               | AFTER         |                 |            |              |               |
| AHMEDPUR         | 260499               | 379573        | 119074          | 46         | 7.481        | 0.0000        |
| RAMAGARI         | 532627               | 750583        | 217955          | 41         | 5.284        | 0.0001        |
| RAYNAVOROT       | 170235               | 220970        | 50734           | 30         | 2.578        | 0.0298        |
| MERIGACHHI       | 149509               | 189493        | 39983           | 27         | 3.505        | 0.0027        |
| PERBAGDOB        | 216760               | 320274        | 103514          | 48         | 3.302        | 0.0092        |
| MOUKHARA         | 333897               | 426936        | 93040           | 28         | 1.980        | 0.0624        |
| TIRAIL           | 283040               | 364183        | 81143           | 29         | 3.178        | 0.0034        |
| CHANDI           | 327709               | 403151        | 75442           | 23         | 2.668        | 0.0152        |
| RAJANDROPUR      | 293955               | 400012        | 106057          | 36         | 4.338        | 0.0004        |
| JONAIL           | 386789               | 491030        | 104241          | 27         | 2.684        | 0.0147        |
| PARCOLE          | 353881               | 565934        | 212051          | 60         | 1.289        | 0.2128        |
| KACHUA           | 227490               | 307112        | 79622           | 35         | 2.766        | 0.0123        |
| <b>AAS</b>       | <b>301399</b>        | <b>409549</b> | <b>108150</b>   | <b>36</b>  | <b>6.506</b> | <b>0.0000</b> |
| KUSHULIA         | 132469               | 176772        | 44304           | 33         | 5.373        | 0.0000        |
| KALIKAPUR        | 172610               | 235468        | 62858           | 36         | 5.082        | 0.0001        |
| ZIRONGACHHA      | 175146               | 239192        | 64046           | 37         | 4.010        | 0.0007        |
| <b>SHUSHILAN</b> | <b>160075</b>        | <b>217144</b> | <b>57069</b>    | <b>36</b>  | <b>7.877</b> | <b>0.0000</b> |
| MARIA            | 136603               | 255329        | 118727          | 87         | 2.359        | 0.0292        |
| RADHANAGAR       | 171082               | 233367        | 62285           | 37         | 6.713        | 0.0000        |
| AMRUL            | 129489               | 177515        | 48026           | 37         | 4.247        | 0.0004        |
| <b>RDA</b>       | <b>145724</b>        | <b>222070</b> | <b>76346</b>    | <b>52</b>  | <b>4.331</b> | <b>0.0001</b> |
| <b>TOTAL</b>     | <b>250485</b>        | <b>344426</b> | <b>93942</b>    | <b>38</b>  | <b>8.211</b> | <b>0.0000</b> |

## Farm size

The study team estimated average land holdings (decimals/family). Average farm size was estimated at about 226 decimals (0.904 ha) per family. The highest average farm size was with AAS in Natore, followed by RDA in Bogra, and Shushilan in Satkhira (Table 17). Even the larger farms are rarely bigger than one hectare, and are still smallholdings.

**Table 17 Average land holdings per family who consulted at 18 plant clinics**

| PLANT CLINIC | AVERAGE LAND AREA (DECIMAL/FARMER) |       |
|--------------|------------------------------------|-------|
|              | MEAN                               | SE    |
| AHMEDPUR     | 165.4                              | 45.0  |
| RAMAGARI     | 432.4                              | 179.2 |
| RAYNAVOROT   | 205.5                              | 42.2  |
| MERIGACHHI   | 602.7                              | 151.3 |
| PERBAGDOB    | 175.1                              | 29.0  |
| MOUKHARA     | 207.8                              | 61.6  |
| TIRAIL       | 217.4                              | 36.6  |
| CHANDI       | 258.8                              | 42.7  |
| RAJANDROPUR  | 103.4                              | 14.7  |
| JONAIL       | 450.4                              | 89.0  |
| PARCOLE      | 279.0                              | 76.8  |
| KACHUA       | 269.0                              | 81.0  |

| PLANT CLINIC | AVERAGE LAND AREA (DECIMAL/FARMER) |      |
|--------------|------------------------------------|------|
|              | MEAN                               | SE   |
| AAS          | 280.3                              | 25.3 |
| KUSHULIA     | 109.2                              | 11.1 |
| KALIKAPUR    | 114.6                              | 8.9  |
| ZIRONGACHHA  | 103.5                              | 10.5 |
| SHUSHILAN    | 109.1                              | 5.8  |
| MARIA        | 124.4                              | 13.2 |
| RADHANAGAR   | 77.2                               | 9.4  |
| AMRUL        | 205.7                              | 49.6 |
| RDA          | 135.7                              | 18.4 |
| TOTAL        | 226.2                              | 17.4 |

## Earning extra income

94.5% of the farmers surveyed earned extra income through adopting plant clinic recommendation. The highest proportion of farmers earning extra income was with RDA (98.33%) followed by AAS (95.22%) and Shushilan (88.33%).

The team asked farmers what they did with their increased earnings. The most frequent response was children's education, followed by household expenses, buying cattle, planting a fruit orchard, buying land, growing a crop, agriculture, fish culture, repaying a loan and 10 other choices (Table 18).

In other words, farmers tended to invest the money in farming or in education. Hardly any spent it on frivolous consumption. They spent little money on imports, so most of the increase in income stays in their local area.

## First and last used recommendations

The interviewers asked farmers the first and last year they used the recommendation. If farmers last used the recommendation in 2008 they had probably stopped using it (e.g. because they had adopted something else). About half had used the recommendation from 2008 to 2009 (or from 2009 to 2009) had only tried it recently, and it is too soon to tell if they will use it again. But about 40% of the farmers had tried the recommendation for more than one year, and were still using it, suggesting that they found the recommendation useful. See Table 19. Most of the farmers who had adopted the recommendations were still using them.

**Table 18 How farmers spent the extra income after adopting clinic recommendations**

| TYPE OF EXPENSE | EXPENSE                 | AAS        | SHUSHILAN  | RDA        | TOTAL      |
|-----------------|-------------------------|------------|------------|------------|------------|
| INVESTMENT      | Agriculture             | 3          |            | 15 (25.0%) | 18 (5.1%)  |
|                 | Crop cultivation        | 18 (8%)    | 5 (9%)     | 2 (3.3%)   | 25 (7.2%)  |
|                 | Establish fruit orchard | 6 (14%)    | 1          |            | 32 (9.1%)  |
|                 | Fish culture            | 1          | 6 (10%)    |            | 7 (2.0%)   |
|                 | Shrimp culture          |            | 1 (1.7%)   |            | 1 (0.3%)   |
|                 | Land purchase           | 27 (12%)   | 4 (6.7%)   |            | 31 (8.9%)  |
|                 | Land lease in           | 2          |            |            | 2 (0.6%)   |
|                 | Cow farming             | 2          |            |            | 2 (0.6%)   |
|                 | Cattle purchase         | 40 (17%)   | 3 (5.0%)   | 1 (1.7%)   | 44 (12.6%) |
|                 | Children's education    | 65 (28%)   | 11 (18.3%) | 14 (23.3%) | 90 (25.7%) |
|                 | Business                | 1          |            |            | 1 (0.3%)   |
|                 |                         |            |            |            |            |
| CONSUMPTION     | Household expenses      | 27 (11.7%) | 18 (30.0%) | 27 (45.0%) | 72 (20.6%) |
|                 | Buying clothes          | 1          |            |            | 1 (0.3%)   |
|                 | Buying a TV             | 1          |            |            | 1 (0.3%)   |
|                 | Building a new house    | 1          |            |            | 1 (0.3%)   |
|                 | Sanitary bathroom       | 1          |            |            | 1 (0.3%)   |
| OTHER           | Father's medical care   | 1          |            |            | 1 (0.3%)   |
|                 | Repay loan              |            |            |            | 4 (1.1%)   |
|                 | Wedding ceremony        | 2          |            |            | 2 (0.6%)   |
|                 | TOTAL                   | 330        | 60 (100%)  | 60 (100%)  | 350 (100%) |

**Table 19 First and last year farmers used the plant clinic recommendations**

| FIRST & LAST YEAR<br>OF USE | RESPONDENTS |      |           |       |     |      |     | TOTAL | % |
|-----------------------------|-------------|------|-----------|-------|-----|------|-----|-------|---|
|                             | AAS         |      | SHUSHILAN |       | RDA |      |     |       |   |
|                             | #           | %    | #         | %     | #   | %    |     |       |   |
| 2005-2008                   | 3           | 1.3  | -         | -     | -   | -    | 3   | 0.9   |   |
| 2006-2008                   | 12          | 5.2  | -         | -     | -   | -    | 12  | 3.4   |   |
| 2006-2009                   | 3           | 1.3  | -         | -     | 9   | 15.0 | 12  | 3.4   |   |
| 2007-2008                   | 15          | 6.5  | -         | -     | -   | -    | 15  | 4.3   |   |
| 2007-2009                   | 127         | 55.2 | -         | -     | 7   | 11.7 | 134 | 38.3  |   |
| 2008-2009                   | 70          | 30.4 | 60        | 100.0 | 23  | 38.3 | 153 | 43.7  |   |
| 2009-2009                   | -           | -    | -         | -     | 21  | 35.0 | 21  | 6.0   |   |
| Total                       | 230         | 100  | 60        | 100   | 60  | 100  | 350 | 100   |   |



## How farmers heard about the plant clinic

Most farmers learned about the plant clinic directly from their community plant doctors-CPDs, followed by school teachers, shop keepers, local leaders, neighbours, meetings, and miking, which is using a microphone mounted on a bicycle—kind of an electronically enhanced public crier (Table 20).

Farmers attending the AAS clinics learned about them from teachers and shopkeepers, because AAS holds its clinics in schools and in agro-input shops. Shushilan farmers almost all heard about the clinics from the plant doctor himself. RDA got the word out at meetings and at the plant clinics themselves, because their clinics are linked with the municipal government and are held in villages. No one said they heard about the clinics on the radio or other media, suggesting that advertising might be useful.

**Table 20 How farmers learned about plant clinics**

|                          | AAS |      | SHUSHILAN |      | RDA |      | TOTAL | %    |
|--------------------------|-----|------|-----------|------|-----|------|-------|------|
|                          | #   | %    | #         | %    | #   | %    |       |      |
| MEETING                  | 3   | 1.3  | -         | -    | 12  | 20.0 | 15    | 4.3  |
| MIKING                   | 1   | 0.4  | -         | -    | -   | -    | 1     | 0.3  |
| CPD                      | 36  | 15.7 | 44        | 73.3 | 26  | 43.3 | 106   | 30.3 |
| TEACHER                  | 83  | 36.1 | 1         | 1.7  | -   | -    | 84    | 24.0 |
| SHOPKEEPER               | 42  | 18.3 | 13        | 21.7 | -   | -    | 55    | 15.7 |
| GROUP COORDINATOR        | 1   | 0.4  | -         | -    | 4   | 6.7  | 5     | 1.4  |
| NEIGHBOUR                | 6   | 2.6  | 1         | 1.7  | 11  | 18.3 | 18    | 5.1  |
| LOCAL LEADER             | 20  | 8.7  | 1         | 1.7  | 7   | 11.7 | 28    | 8.0  |
| SERVICE PROVIDER'S REP.* | 16  | 7.0  | -         | -    | -   | -    | 16    | 4.6  |
| OTHERS                   | 22  | 9.6  | -         | -    | -   | -    | 22    | 6.3  |
| TOTAL                    | 230 | 100  | 60        | 100  | 60  | 100  | 350   | 100  |

\*Staff of the plant clinic's host institution, e.g. shopkeepers, school teachers or NGO staff

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## Discussion

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The farmers bring many crops and problems to the clinics, which is a new way for farmers to express demand for research and extension. Their demands go far beyond what most conventional plant protection projects address, which is usually reductionist, narrowing in on one sliver of expertise (insect pests of rice, for example) when in reality the smallholders' portfolio is more diverse, dozens of crops, each with insect pests, diseases and other disorders.

This diversity of problems taxes the "plant doctors'" ability to diagnose. Some of them are community leaders, volunteers with a drive to learn and serve, but with modest formal education. The community plant doctors do have the backing of qualified agronomists, but they are generalists, not plant protection specialists. The problems thrown at the clinic staff may overwhelm them at times. They need more training. But more than talk and chalk, they need to send samples to laboratories, get specialist diagnoses and learn more about the diverse problems around them.

Yet even if they have room to improve, the clinics are providing a service which can be measured in terms of significant crop yield increases, of savings in agrochemicals and in improved incomes. The farmers tend to apply the recommendations over several crop cycles. They grow more confident growing that crop, and plant more of it. The extra income adds up to \$800 per hectare, and farmers invest the dividends in agriculture and in their children's education. They use the money to make a better future for themselves.

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# Annex 1: English version of questionnaire used in Bangladesh for impact study

Name \_\_\_\_\_ Interviewer \_\_\_\_\_  
 Code \_\_\_\_\_ Date \_\_\_\_\_  
 Community \_\_\_\_\_ Village \_\_\_\_\_  
 Upazila \_\_\_\_\_ District \_\_\_\_\_

Code(s) from the register \_\_\_\_\_

Recommendations  
 from the register

What did the clinic recommend to you?

What did you do?

Production costs for pest control *before*

Production costs for pest control *after*

Amount of land under the recommendation *before*

Amount of land under the recommendation *after*

Amount harvested *before*

Amount harvested *after*

Price received per unit (e.g. taka per kg) *before*

Price received *after*

Did you earn extra money from the recommendation: Yes No. (If the answer is yes, ask): What did you do with the extra money?

How much land cultivated land do you have, including farmstead?

How did you know to go to the clinic?

1 Meeting 2 Miking 3 CPD 4 School teacher 5 Shopkeeper 6 Group coordinator 7 Neighbour 8 Public representative 9 NGO staff 10 other

The first year you used the recommendation?

The last year you used the recommendation?



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